Partner

Communications

# Investor Presentation

Q2 – 2026

August 26, 2026

# Disclaimer

This presentation was prepared by Partner Communications Ltd. (the "Company"). This presentation is intended to serve the public investing in the Company and is intended solely for the purpose of illustrating information contained in the reports published by the Company. The presentation does not constitute an offer to invest or purchase securities and it does not constitute a "public offer" or a "sale to the public".

Moreover, the presentation should not be a substitute for investment advice or investment marketing that takes into account the data and special needs of each person and/or investor and it is not a substitute for the judgment of a potential investor.

The presentation was prepared only for a convenient and concise presentation, and it is not exhaustive nor does it claim to encompass all the data regarding the Company and its activities and/or all the information that may be relevant for making any decision regarding an investment in the Company's securities, and in general, for a complete picture of the Company's activities and the risks the Company faces, the Company's full reports to the Securities Authority and the Stock Exchange should be reviewed. In any case of contradiction and/or inconsistency between the information presented in this presentation and the information in the Company's books and/or in the Company's official reports, including the Company's reports on the distribution sites, the official information will prevail.

This presentation may include data that the Company has collected from third parties whose correctness the Company cannot guarantee since it has not checked the data itself. For the avoidance of doubt, it should be clarified that the Company does not undertake to update or change this presentation and to update or change data and/or forecasts and/or estimates included herein.

The presentation includes forward-looking information, as defined in the Securities Law, 1968. Such information includes, among other things, various forecasts, goals, valuations and estimates, including information presented as illustrations and/or graphs and/or tables that relate to future events or matters, the realization of which is not certain and is not under the control of the Company or the Group companies, and such information is based on the Company's subjective assessment.

The realization and/or non-realization of the forward-looking information will be affected by factors that cannot be estimated in advance and are not under the Company's control, and therefore, although the Company believes that its expectations, as presented in the presentation, are reasonable, there is no certainty that the Company's actual results and achievements in the future will be in accordance with those expectations and they may differ, including materially, from those presented in this presentation. The presentation includes data that were presented in a different segmentation or level of detail from their appearance in the Company's official reports.

Partner 5G

# Key Value Drivers

## Growth

- Positive net recruitment of thousands of new subscribers in core services
- The lowest cellular churn rate among the major operators
- Expanding market penetration by means of strengthening the value proposition of fiber and television bundles
- Winning the Accountant General's tender

## Efficiency and Innovation

- Striving for operational excellence
- Providing optimal service to the Company's customers
- Implementation of advanced technologies and AI tools
- Optimization of the cost structure to enhance economic and operational effectiveness

## Financial Results and Value Creation

- Growth in EBITDA and net profit
- Increase in Free Cash Flow
- Strong balance sheet
- Dividend distribution to create value for shareholders*

* The Company has not adopted a dividend distribution policy. The Company periodically considers the distribution of dividends to its shareholders, taking into account, among other things, applicable law and the Company's business position

# A leading communications company

**2,725,000 cellular subscribers**
An increase of 29,000 during the quarter

**480,000 fiber customers**
An increase of 5,000 during the quarter

**1,012 million 5G customers**
An increase of 84,000 during the quarter

**212,000 TV subscribers**
An increase of 5,000 during the quarter

ARPU Cellular not including interconnection fees
**NIS 43**
Stable relative to the corresponding quarter

ARPU Internet
**NIS 96**
Increase of NIS 3 compared to the corresponding quarter.

# Q2-2026 | Summary of financial results NIS millions

| Revenue from services not including interconnection fees | Revenue from terminal equipment | Adjusted EBITDA (1) |
|---|---|---|
| 650 | 140 | 314 |
| +1% | +10% | +4% |

| Net profit | Investments (2) | Adjusted Free Cash Flow |
|---|---|---|
| 84 | 117 | 106 |
| +17% | -8% | -21% |

The rates of change are compared to the corresponding period

(1) Adjusted EBITDA – EBITDA excluding one-time impairment/revaluation losses or gains, share-based compensation expenses, and capital gains/losses

(2) Investments – Payments (gross) for investment in fixed assets and intangible assets

# 6M-2026 | Summary of financial results NIS millions

| | | |
|---|---|---|
| Revenue from services not including interconnection fees | Revenue from terminal equipment | Adjusted EBITDA (1) |
| **1,284** | **276** | **620** |
| +1% | +3% | +5% |
| Net profit | Investments (2) | Adjusted Free Cash Flow |
| **158** | **247** | **240** |
| +16% | +1% | +1% |

The rates of change are compared to the corresponding period

(1) Adjusted EBITDA - EBITDA excluding one-time impairment/revaluation losses or gains, share-based compensation expenses, and capital gains/losses

(2) Investments – Payments (gross) for investment in fixed assets and intangible assets

# The Iron Swords War

- The consequences of the war on the Company's activities so far have mainly manifested in the impairment of revenues from roaming services, as a consequence of the effects of the fighting on domestic demand for international tourism and the provision of flights by airlines, as well as a certain decrease in the sale of end equipment at the start of the war as a result of the disruption to the economy, without material negative effects in other areas of activity

- The Company estimates that, in the first half of 2026, the impact on the Company's pre-tax profit from roaming services, compared with the first half of 2023 (prior to the outbreak of the war), amounted to approximately NIS 21 million | The impact was primarily attributable to a decline in passenger traffic, against the backdrop of Operation "Lion's Roar" and the security and geopolitical uncertainty since the end of February 2026

  Against this, in the first half of 2026, the Company recognized National Insurance compensation payments of approximately NIS 6 million due to the mobilization of the Company's employees for reserve duty

# Cellular segment

**NIS millions**

**Q2-2026**

| Revenue from services not including interconnection fees | Adjusted EBITDA [1] | Operating profit |
|---|---|---|
| **346** | **183** | **93** |
| +2% | +3% | +13% |

**6M-2026**

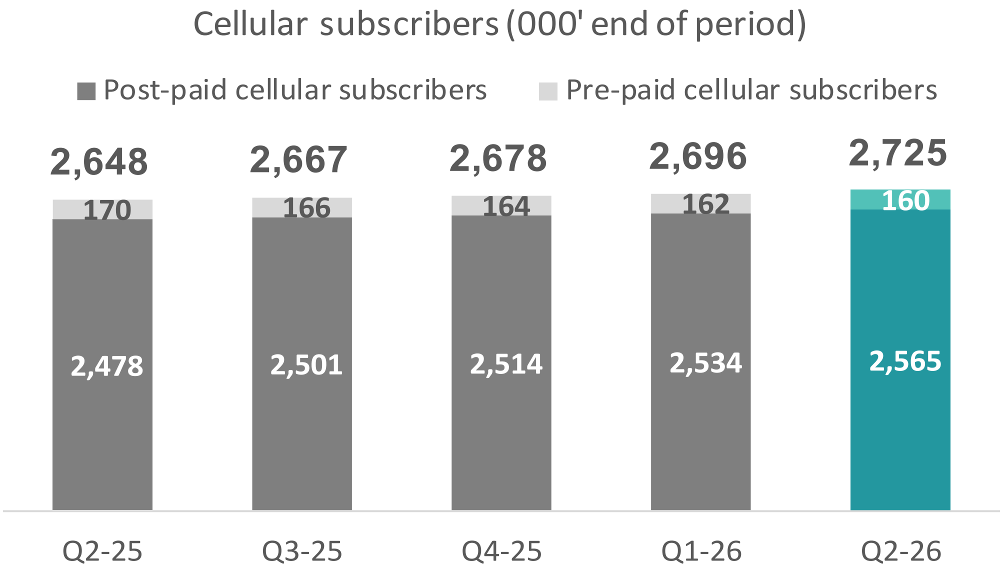
| Revenue from services not including interconnection fees | Adjusted EBITDA [1] | Operating profit |
|---|---|---|
| **680** | **366** | **179** |
| +1% | +5% | +13% |

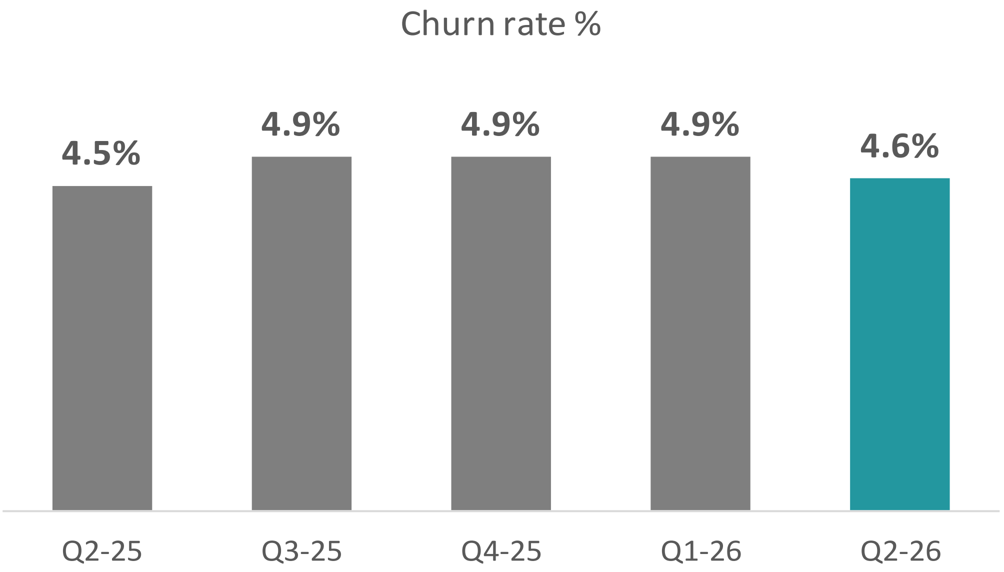
The rates of change are compared to the corresponding period

(1) Adjusted EBITDA – EBITDA excluding one-time impairment/revaluation losses or gains, share-based compensation expenses, and capital gains/losses

# Cellular - Subscribers and churn rate

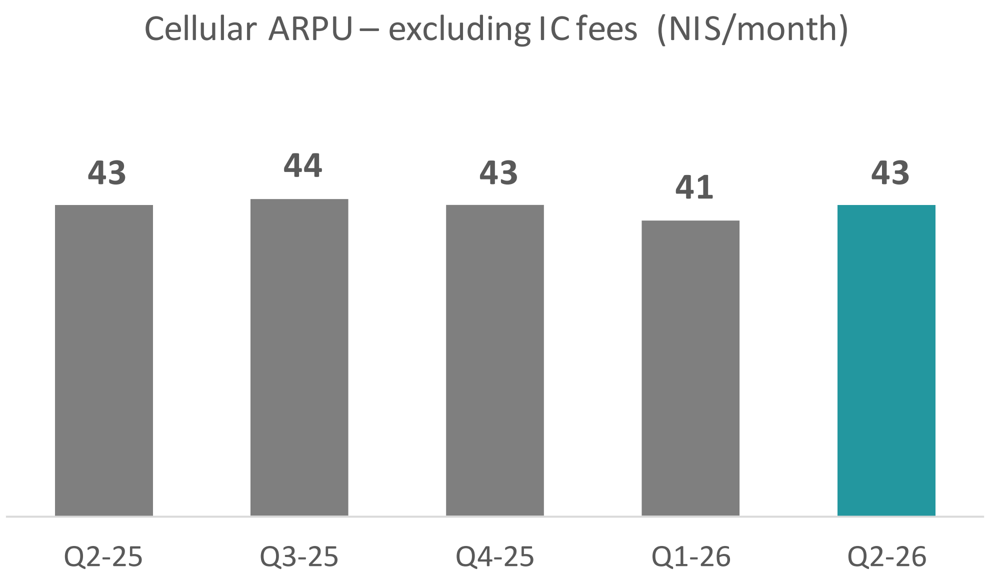
**+31** thousand postpaid subscribers during the quarter



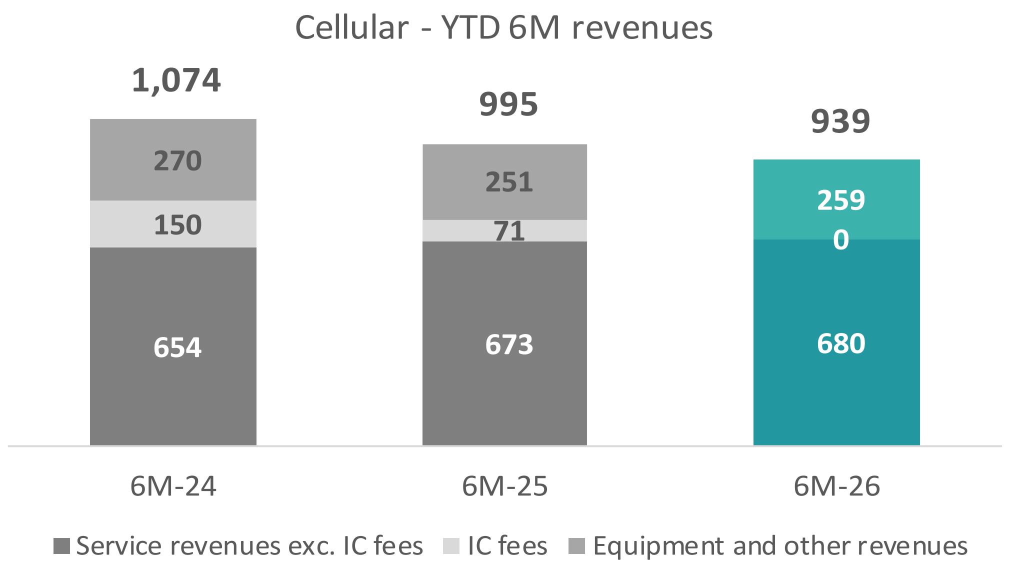
# ARPU Cellular NIS/month

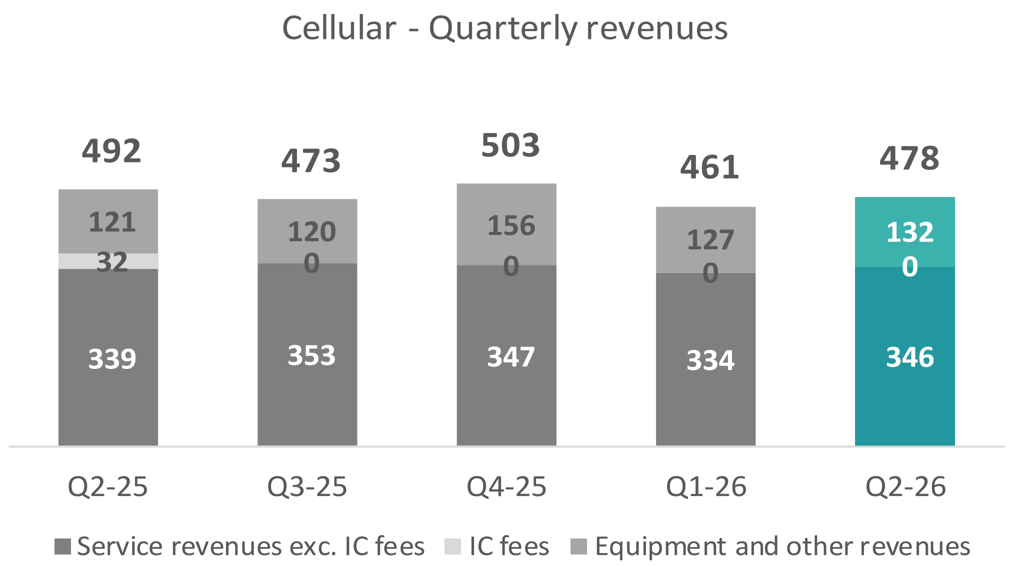
» The stability compared to the corresponding quarter was driven by an increase in revenues from cellular packages, which was largely offset by a decline in revenues from roaming services | The increase of approximately NIS 2 compared to the previous quarter was primarily driven by an increase in revenues from roaming services



# Cellular Segment - Revenues NIS millions

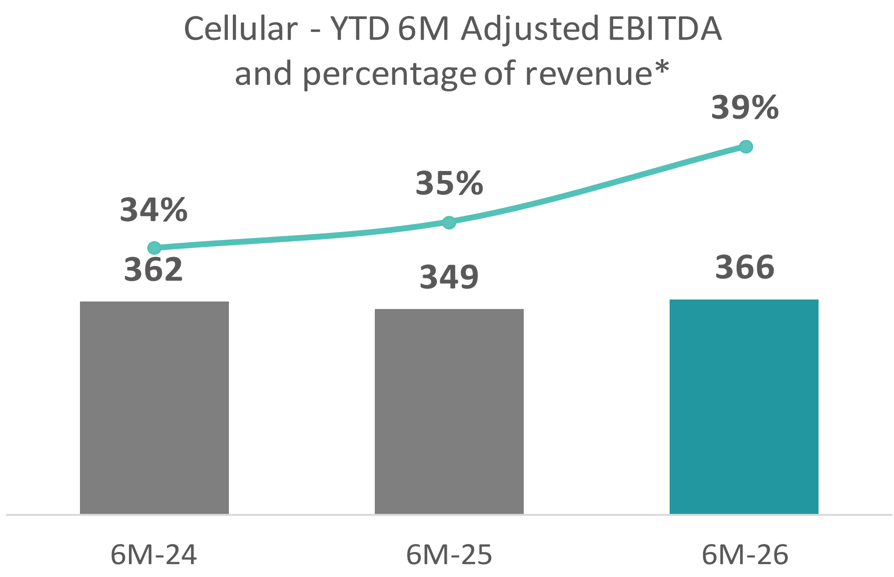
» The increase in service revenues (excluding interconnect revenues) during the period and the quarter was primarily driven by an increase in revenues from cellular packages | During the period, the increase was partially offset by a decline in revenues from roaming services, mainly due to Operation “Lion’s Roar”

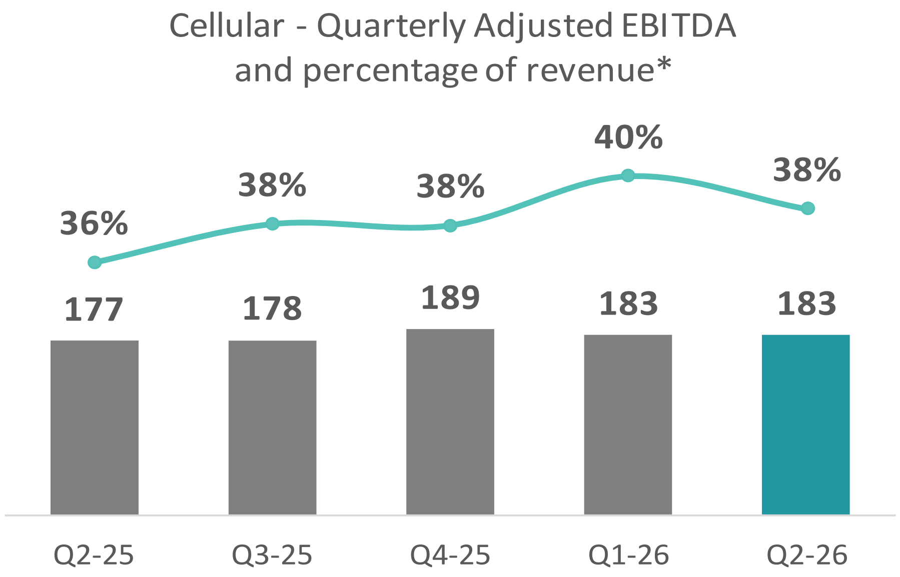


# Cellular Segment - Adjusted EBITDA NIS millions

» The increase in Adjusted EBITDA during the period and the quarter was primarily driven by an increase in revenues from cellular packages and an increase in gross profit from equipment sales, partially offset by an increase in expenses related to leased assets | During the period, the increase was also partially offset by a decline in revenues from roaming services




* Adjusted EBITDA as a percentage of total revenues, not including interconnection fees, was approx. 38% in the quarter compared to approx. 39% in the corresponding quarter.

Partner 5G

# Fixed-line segment

**NIS millions**

**Q2-2026**

| Revenue from services not including interconnection fees | Adjusted EBITDA (1) | Operating profit |
|---|---|---|
| **322** | **131** | **28** |
| -1% | +4% | +33% |

**6M-2026**

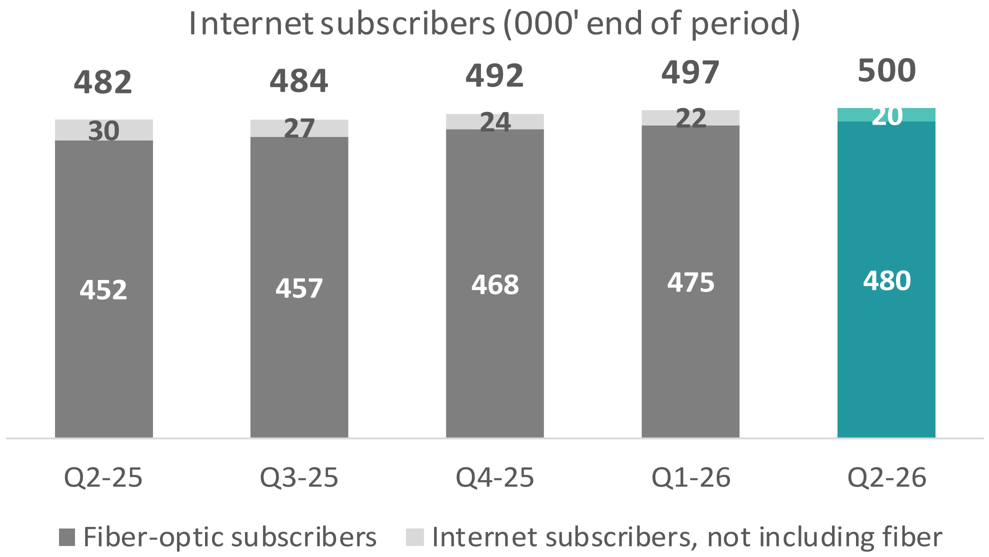
| Revenue from services not including interconnection fees | Adjusted EBITDA (1) | Operating profit |
|---|---|---|
| **642** | **254** | **49** |
| +0% | +6% | +26% |

The rates of change are compared to the corresponding period

(1) Adjusted EBITDA – EBITDA excluding one-time impairment/revaluation losses or gains, share-based compensation expenses, and capital gains/losses

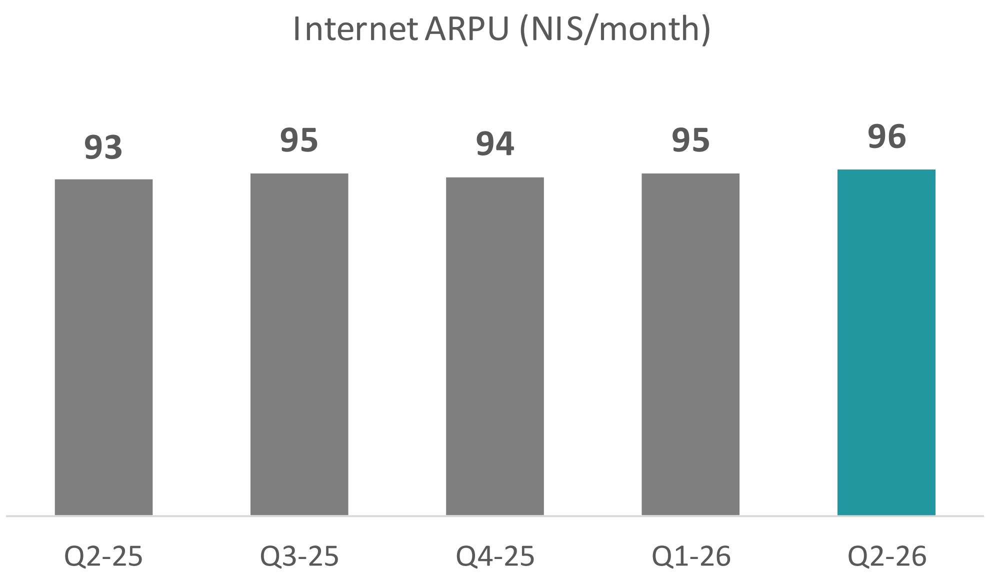
# Fixed-line segment - Internet subscribers

**+5** thousand fiber subscribers during the quarter



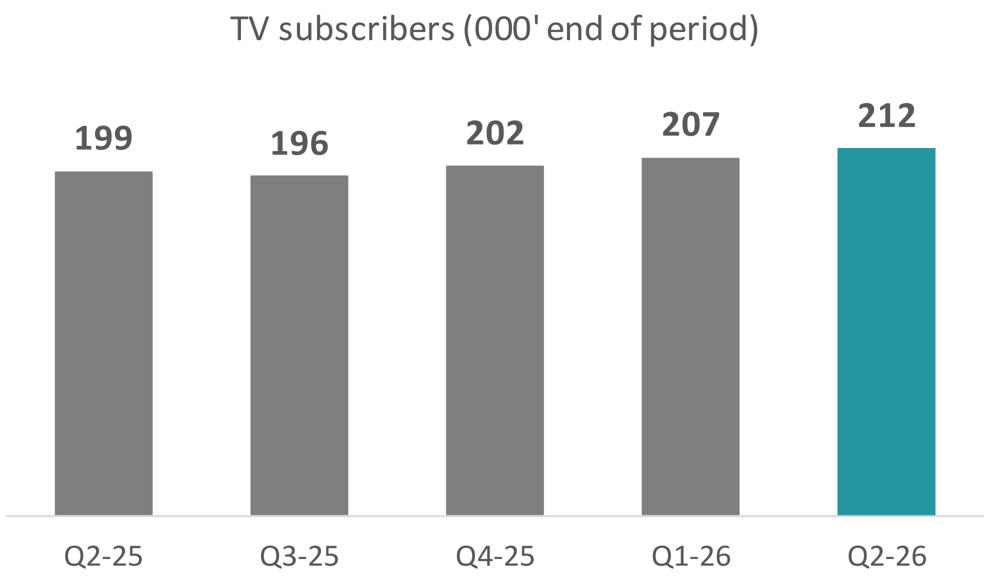
# ARPU Internet NIS/month

» An increase of approximately NIS 3 compared to the corresponding quarter and approximately NIS 1 compared to the previous quarter | primarily driven by the addition of customers to high-speed data packages and the impact of the relative pricing of service components within bundled packages



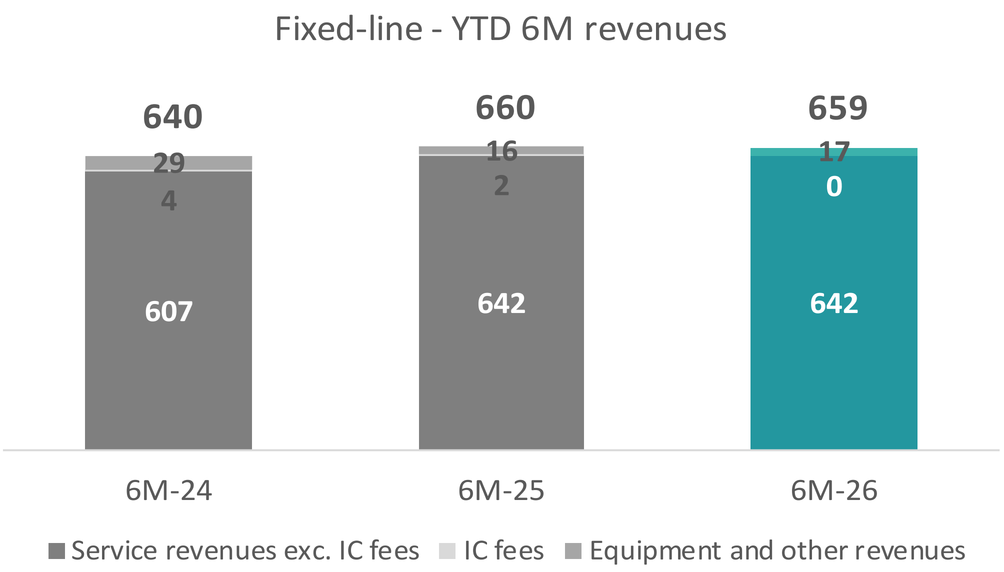
# Fixed-line segment – TV subscribers

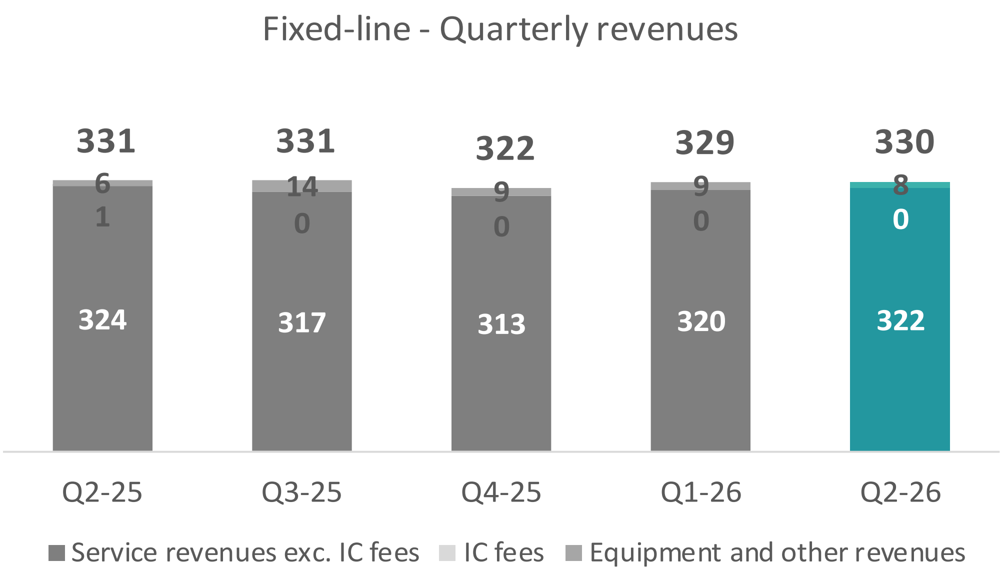
**+5** thousand TV subscribers during the quarter



# Fixed-line segment – revenues NIS millions

- The stability in revenues during the period was driven by growth in Internet, TV, and business data services, offset by a decline in revenues from Hubbing services
- The decline in the quarter was primarily driven by a decrease in revenues from Hubbing services and paid work | The decline was partially offset by growth in Internet, TV, and business data services



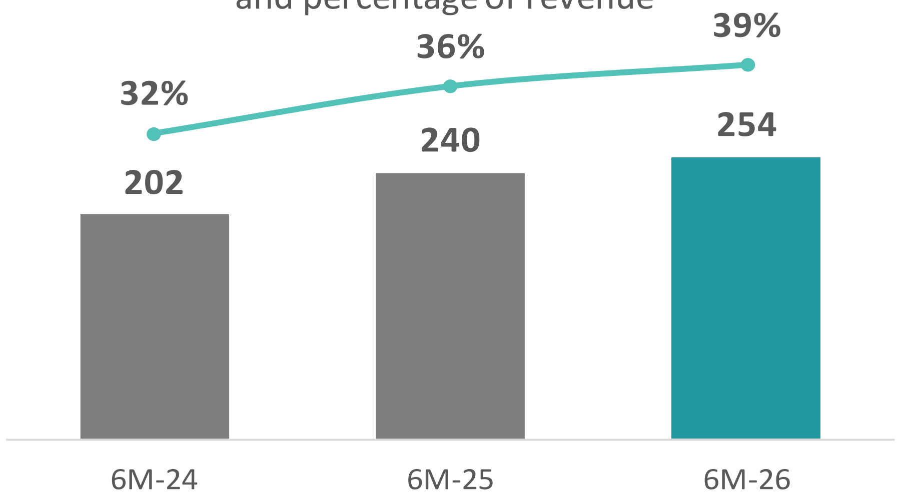



Partner 5G

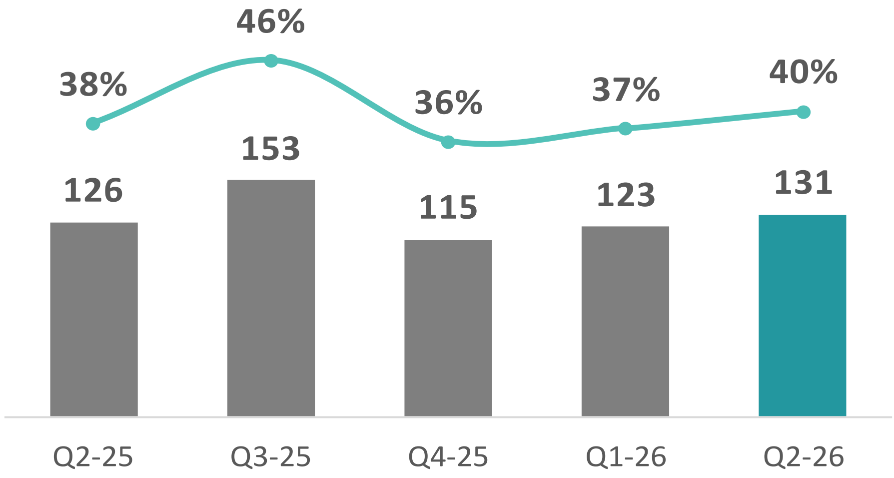
# Fixed-line segment - Adjusted EBITDA NIS millions

» The increase in Adjusted EBITDA during the period and the quarter was primarily driven by growth in revenues from Internet, TV, and business data services | The increase was partially offset by higher advertising and marketing expenses due to timing differences, and by an increase in the amortization of prepaid expenses related to the IRU agreement with Bezeq

Fixed-line - YTD 6M Adjusted EBITDA and percentage of revenue*




Fixed-line - Quarterly Adjusted EBITDA and percentage of revenue*

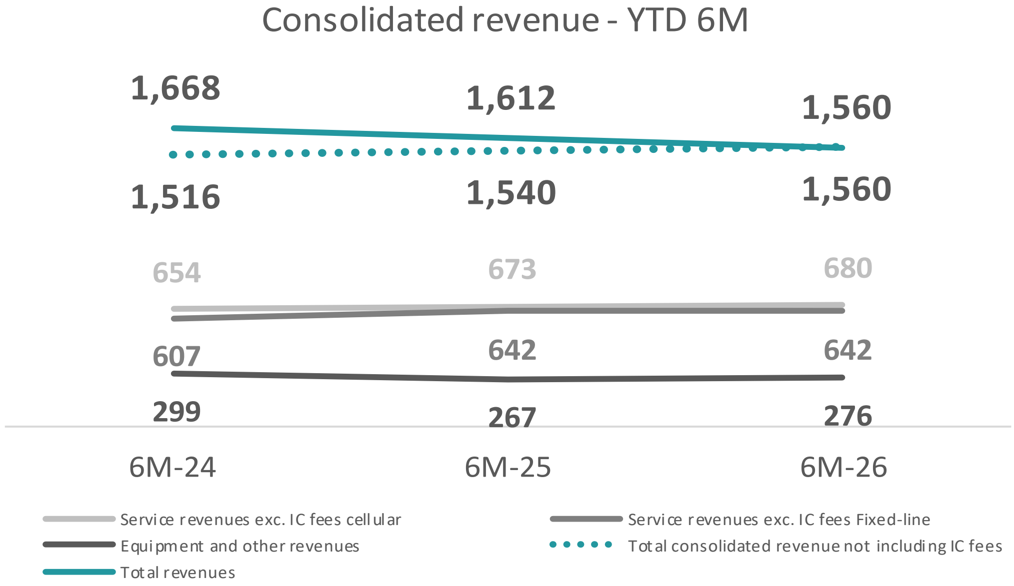


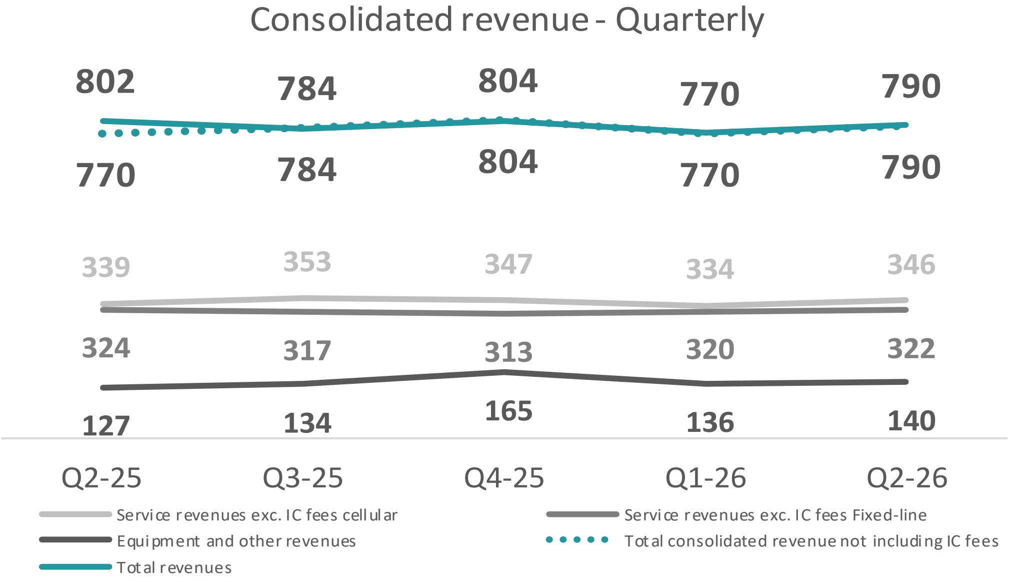
# Consolidated

Q2 – 2026

# Consolidated - revenues (NIS million)

» The increase in service revenues (excluding interconnect revenues) during the period and the quarter was primarily driven by growth in revenues from Internet, TV, business data, and cellular packages | During the period, the increase was partially offset by a decline in revenues from Hubbing and roaming services, following Operation "Lion's Roar" | In the quarter, the increase was partially offset by a decrease in revenues from Hubbing services and paid work

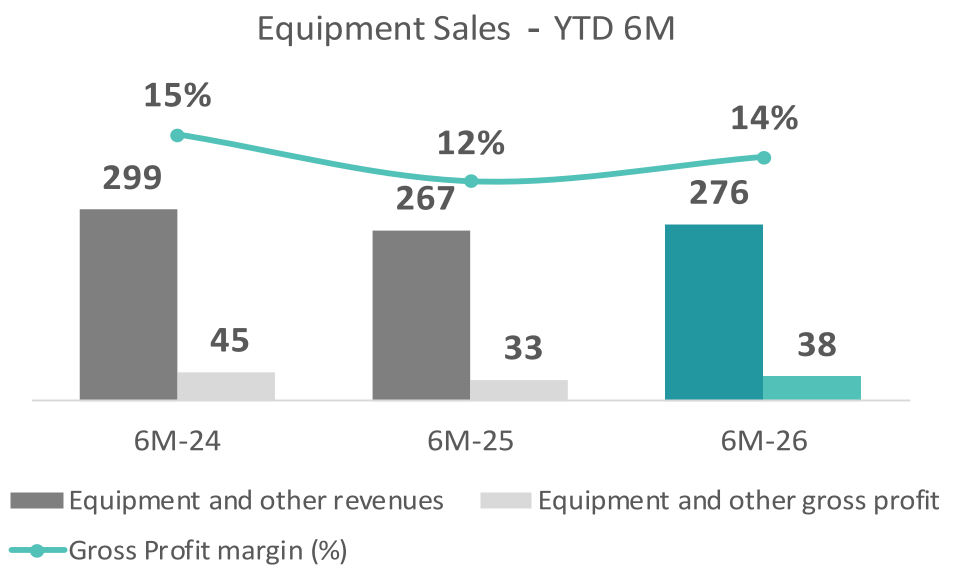


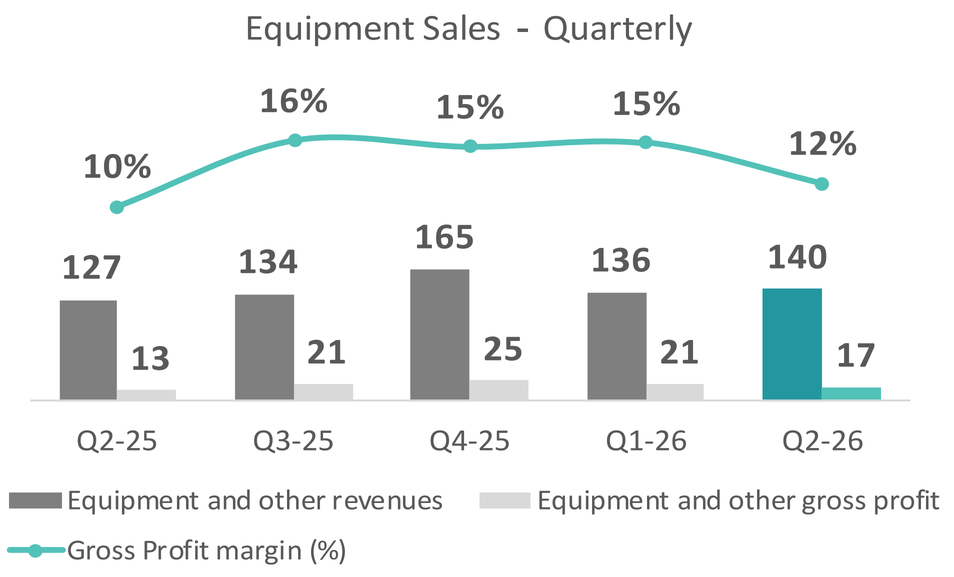




* Total revenue after consolidation adjustments

# Consolidated - Sales of end equipment NIS millions

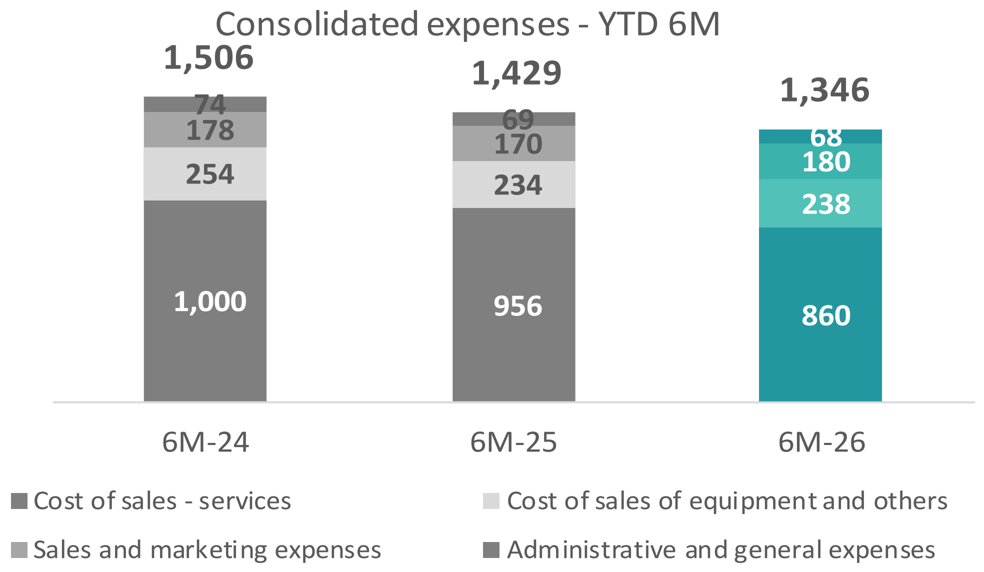
» The increase during the period and the quarter was primarily driven by higher sales volumes, partly due to the impact of Operation "Am Ka'lavi" in the corresponding quarter, and by an increase in the average revenue per cellular equipment unit | During the period, the increase was partially offset by a decline in revenues from complementary equipment categories

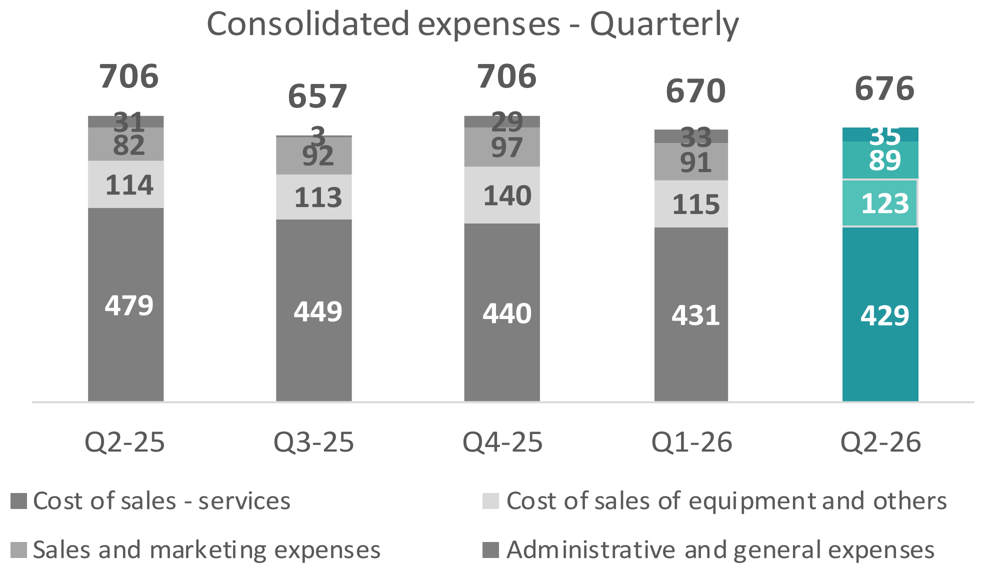


# Consolidated – Expenses NIS millions

» The decrease in the cost of service revenues during the period and the quarter was primarily driven by a decrease in interconnect expenses, following the reduction in interconnection rates | The decrease was partially offset by an increase in expenses related to leased assets, employee welfare (due to timing differences), and equipment, as well as by the amortization of prepaid expenses related to the IRU agreement with Bezeq

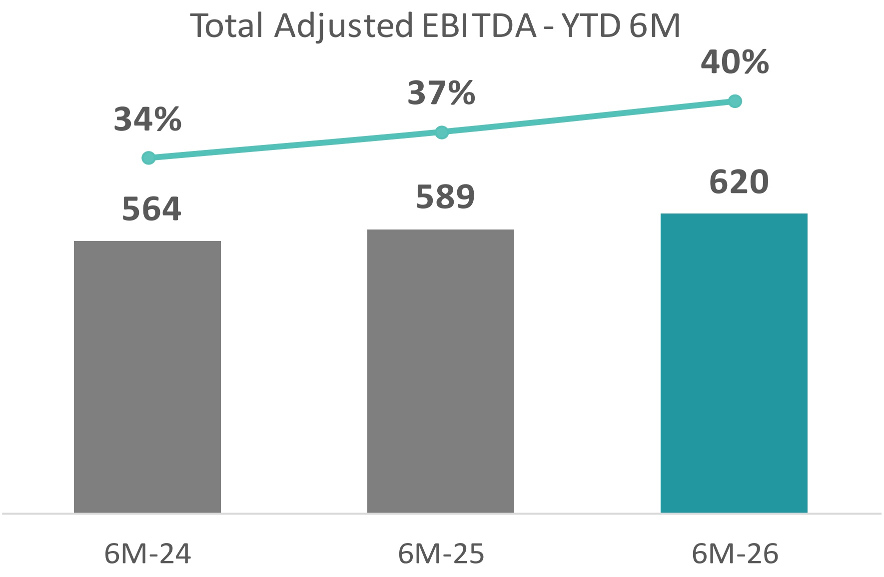


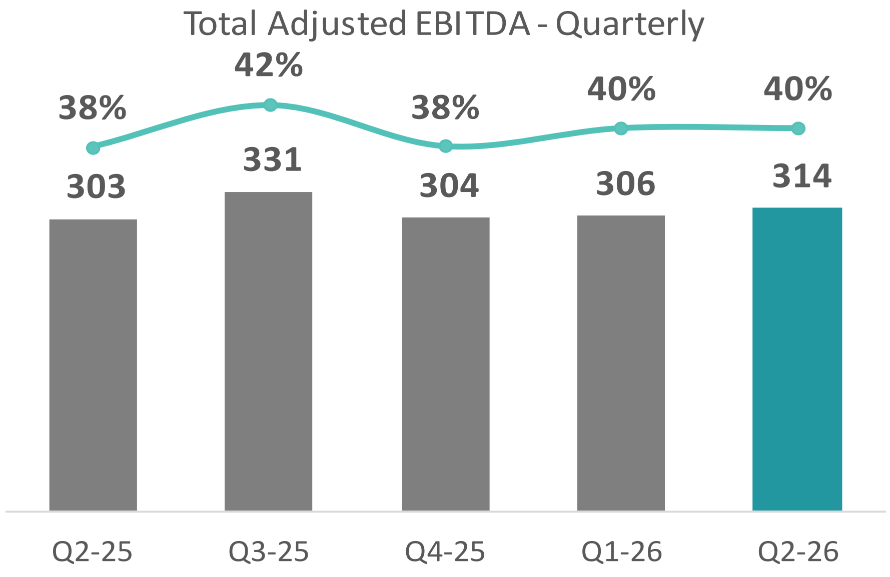




* Administrative and general expenses – including credit losses (profits)
**Total expenses after consolidation adjustments

# Consolidated – Adjusted EBITDA NIS millions

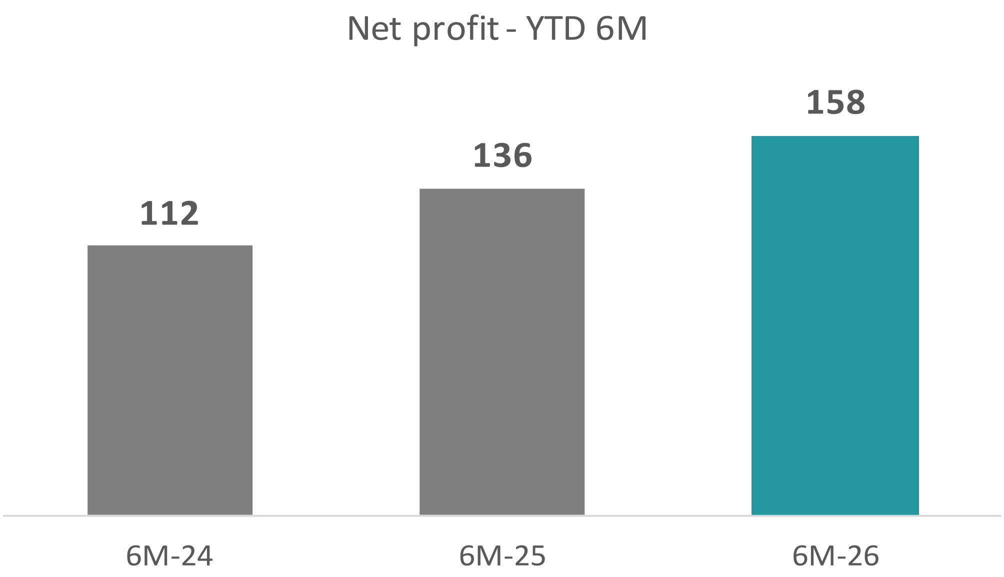
» The increase in Adjusted EBITDA during the period and the quarter was primarily driven by growth in Internet, TV, and business data services, revenues from cellular packages, and higher gross profit from equipment sales | The increase was partially offset by higher advertising, marketing, and employee welfare expenses (due to timing differences), and, during the period, also by a decline in roaming services following Operation "Lion's Roar"

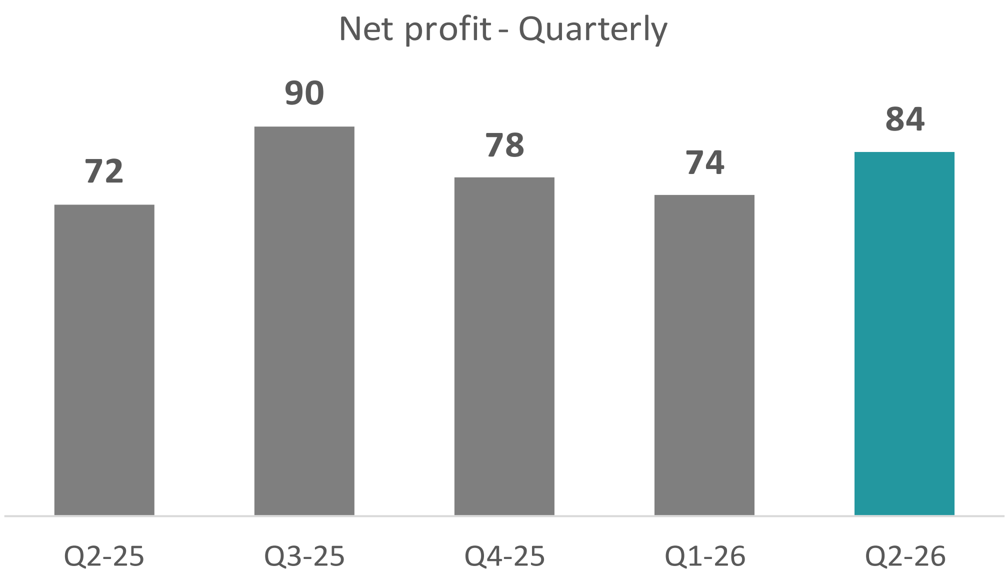



* Adjusted EBITDA as a percentage of total revenues excluding interconnect fees was approximately 40% in the quarter, compared to approximately 39% in the corresponding quarter

# Consolidated – Net profit NIS millions



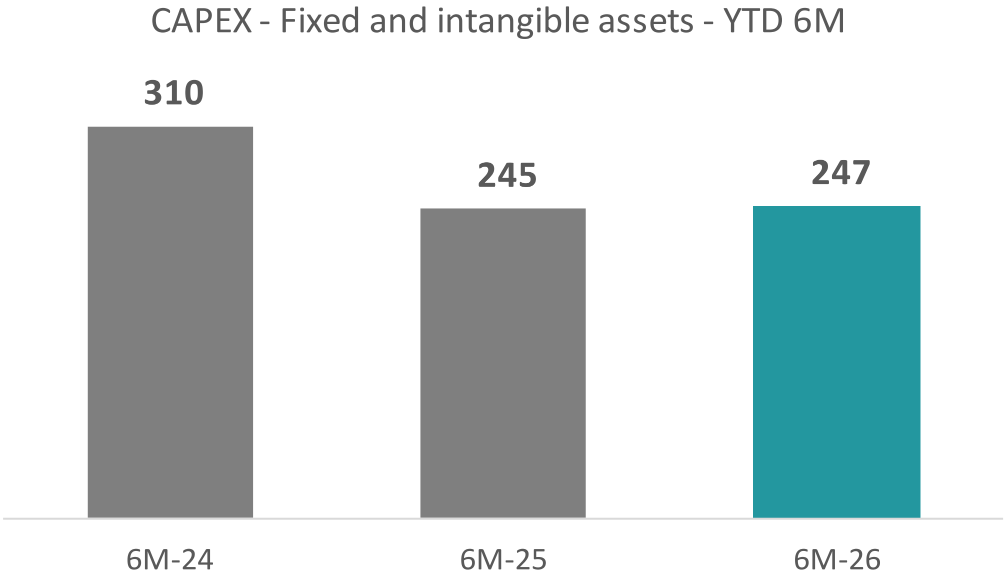



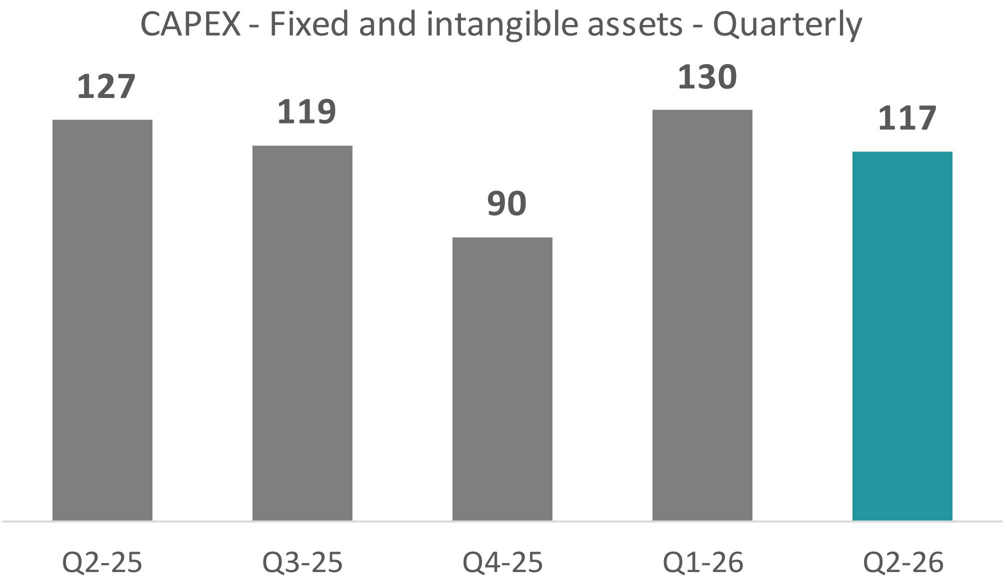
# Consolidated – Cash flow investments NIS millions

## The CAPEX forecast for 2026

The CAPEX(1) is expected to be NIS 450–500 million

The Company will report deviations of ± 10% or more from the figure specified above.



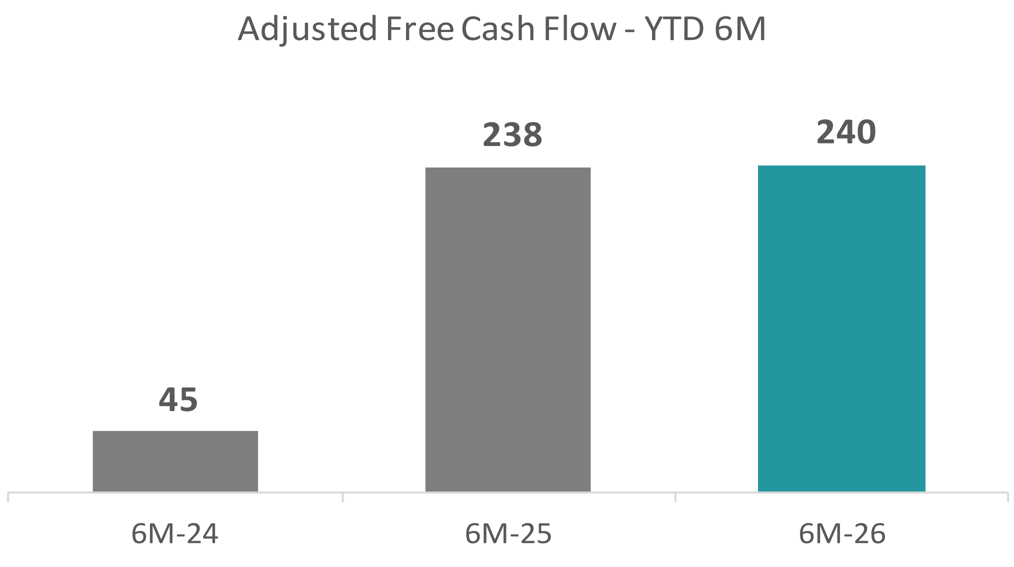



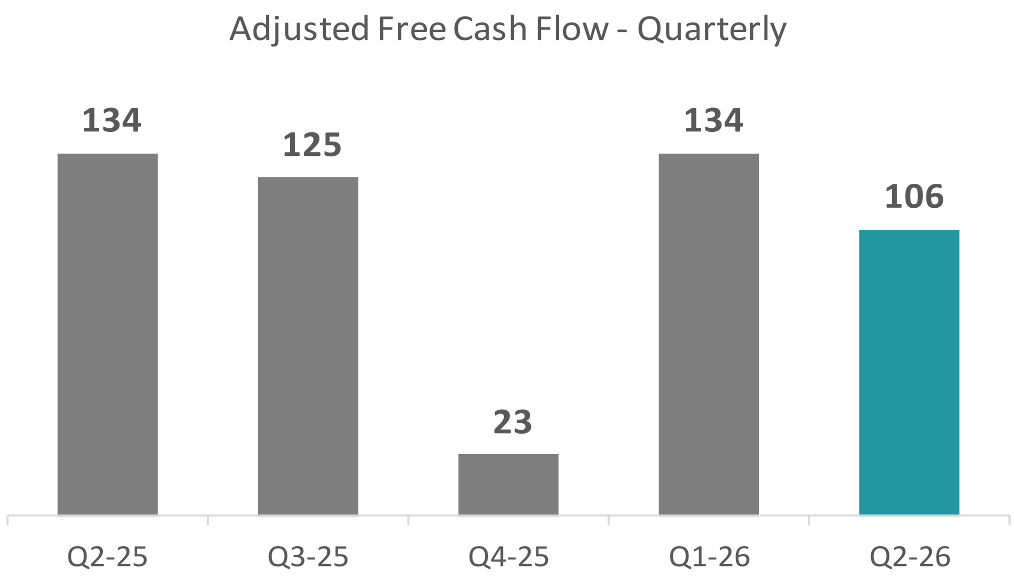

(1) CAPEX – Payments (gross) for investment in fixed assets and intangible assets

The Company's forecast is forward-looking information as defined in the Securities Law. The forecast is based on the Company's estimates, assumptions and expectations in accordance with the information available in the Company as of this date, which includes the Company's estimates and analysis. These estimates might not materialize or may only partially materialize, including due to the materialization of all or some of the risks detailed in the risk factors in Chapter A of the Periodic Report for 2025.

# Consolidated – Adjusted Free Cash Flow NIS millions

» In March 2026, the Company received tax refunds from the Israel Tax Authority totaling approximately NIS 86 million | The refunds relate to a tax position adopted by the Company that is currently under dispute with the Israel Tax Authority



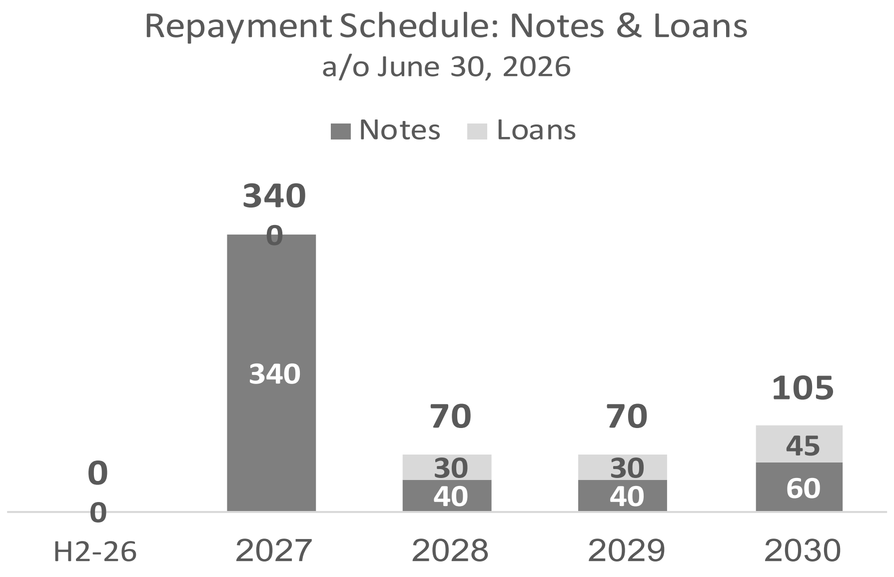



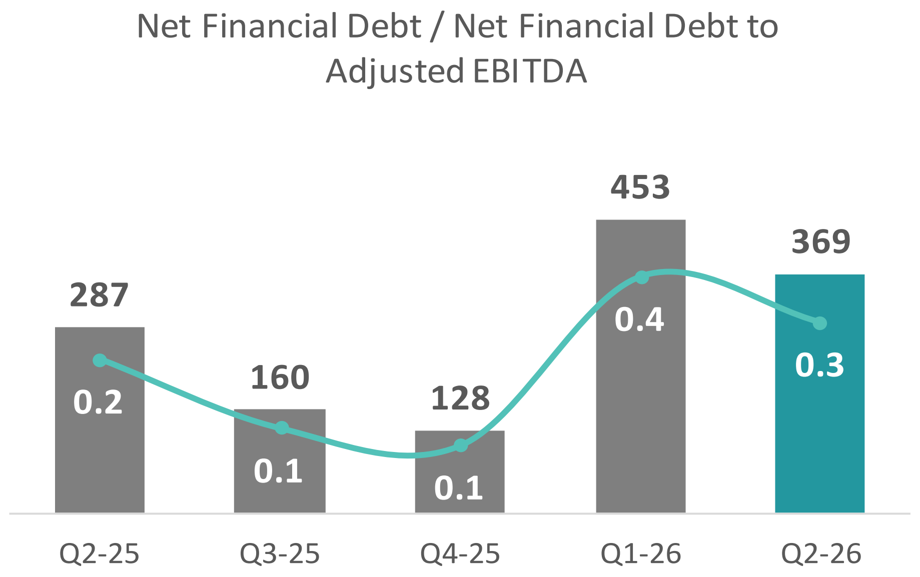

* These income tax refunds do not indicate the position of the Tax Authority with respect to the matters in dispute

# Consolidated - Financial debt and repayment schedule NIS millions

» In May 2026, S&P Maalot reaffirmed the Company's ilAA- rating, with a stable outlook, for the Company and its bonds series

» On August 26, 2026, the Company's Board of Directors approved the full early redemption of Series H Bonds, in an amount of approximately NIS 140 million, expected to be executed on September 14, 2026 The redemption is not included in the maturity schedule below




Net financial debt is calculated as the total financial debt less cash and cash equivalents and short-term deposits; net financial debt is not a financial measure according to IFRS standards and may not be comparable to other similarly titled measures for other companies.

# ESG – Partner in Numbers, Q2 2026

**13**

consecutive years rated Platinum+ in the Maala ESG Index

**45%**

of senior management are women

**44%**

of the Company's managers are women

**3.2%**

Employees with disabilities who have been integrated into Partner

**50%**

of all employees volunteer.

**Social activities with value**

National Resilience: Adoption of IDF battalions, "Light for Families" association, Kibbutz Kerem Shalom, "One Heart" organization, and more

Community: the "Krembo Wings" youth movement, "Benetivei Udi" and more

**66%**

of the Company's vehicles are hybrid and electric

**NIS ~3.3M**

allocated for ESG issues in 2025

of which, NIS 1.6 million cash equivalent contribution

# Dividend distribution

On March 10, 2026, the Company's board of directors decided to distribute a cash dividend to its shareholders in the total amount of NIS 465 million, which was paid on March 29, 2026

On July 20, 2026, the Company filed an application for approval of a cash dividend distribution of up to NIS 500 million not from profits, pursuant to Section 303 of the Companies Law | As of the date of publication of the report, the application is pending before the courts, and there is no certainty as to whether the distribution will be approved, its timing, or its final amount

The Company has not adopted a dividend distribution policy.

The Company periodically considers the distribution of dividends to its shareholders, taking into account, among other things, applicable law and the Company's business position

# In Summary

Partner 5G

- Focus on improving profitability and free cash flow
- Positive net recruitment of thousands of new subscribers in core services
- Significant upgrade potential for approximately 1.5 million subscribers to 5G technology
- Leveraging the new television service to strengthen the value proposition of bundled packages
- Hybrid fiber model – combining independent infrastructure, IRU and the wholesale market to maximize business flexibility and economic efficiency
- Implementation of advanced technologies and AI tools to improve operational excellence and customer experience
- Continuous efforts to improve the cost structure to enhance economic effectiveness
- Strong balance sheet and high financial flexibility supporting continued investments and growth
- Dividend distribution to create value for shareholders*

* The Company has not adopted a dividend distribution policy. The Company periodically considers the distribution of dividends to its shareholders, taking into account, among other things, applicable law and the Company's business position

# Let's stay in touch

**Investor Relations**

investors@partner.co.il

**Investor website**

www.partner.co.il/en/Investors-Relations/lobby

# Thank You